LogicMonitor

LogicMonitor vs. SolarWinds

A Modern Alternative for AI-first Hybrid Observability

The Challenges with SolarWinds

Organizations that rely on SolarWinds face mounting challenges:

- **Complex deployments and maintenance:** SolarWinds requires configuring multiple SQL Server databases, additional polling engines for every 10,000 devices, hardware RAID arrays for storage, and network load balancers for performance, making it demanding to deploy and maintain.

- **Fragmented monitoring:** SolarWinds depends on separate Orion modules—NPM, SAM, NCM, NTA, and more—each licensed and maintained independently, which can create siloed workflows, duplicate data, and tool sprawl.

- **Scaling limitations:** SolarWinds performance slows and costs rise as environments grow, requiring additional polling engines for every 10,000 devices, separate flow and log databases for higher data volumes, and complex hardware upgrades to maintain performance beyond roughly 20,000 monitored elements.

- **Security concerns:** The 2020 SUNBURST breach—described by Microsoft as one of the most sophisticated in history— prompted industry-wide security reforms. While SolarWinds has since launched its 'Secure by Design' initiative, concerns persist among many IT leaders.

- **Unpredictable pricing**: SolarWinds' modular, usage-based model makes costs hard to predict. Its Log Observability plan allows automatic overages each month without disclosing per-GB rates—meaning customers don't know the final bill until after usage is tallied. Combined with extra fees for modules and polling engines, pricing often fluctuates unexpectedly.

Why IT Teams Are Switching to LogicMonitor

The LogicMonitor **Envision** platform offers a secure, scalable, and future-ready alternative:

Fast Time to Value
Deploy in days, not months. SaaS-based with lightweight collectors that auto-discover infrastructure, baselines, and metrics.

Unified Observability
One platform for infrastructure, networks, applications, databases, logs, and cloud.
No more juggling separate SolarWinds modules.

AI-Powered Operations with Edwin AI
LogicMonitor's Edwin AI reduces alert noise by 80–90%, pinpoints root cause, and provides step-by-step recommendations from day one.

Scalable by Design
Seamlessly monitor tens of thousands of devices and modern workloads (Kubernetes, NVIDIA GPUs, hybrid cloud) without performance drag.

Enterprise-Grade Security
ISO 27001/27017/27018 certified, SOC 2 Type 2 compliant, and built with RBAC, encryption, and MFA.

Predictable Pricing & Lower TCO
Transparent packages with hybrid units that scale across environments—no surprise costs or add-on fees.

Proven Customer Success

Henrico County, VA cut daily alerts from 5,000 to 3—**a 90% reduction**— after switching from SolarWinds*. Read More

Coca-Cola Bottling Consolidated **saved 30 minutes per incident**, streamlining operations and boosting uptime*. Read More

OPERS (Ohio Public Employees Retirement System) gained **deeper visibility and collaboration** after replacing SolarWinds with LogicMonitor*. Read More

*Customer-reported. Results may vary.

Why LogicMonitor is the #1 Replacement for SolarWinds

LogicMonitor	SolarWinds
SaaS-first simplicity – deploys in hours, no heavy infrastructure required.	**Cumbersome, resource-heavy setup** – multi-server installs, databases, and manual tuning.
Unified observability – one platform for networks, cloud, and apps	**Fragmented toolset** – siloed modules (NPM, SAM, NCM) with separate upkeep.
Edwin AI intelligence – proactive detection, forecasting, and insights that drive action.	**Basic, isolated AI** – manual enablement, limited automation.
Transparent pricing – TermScout-certified, with flexible Hybrid Unit licensing.	**Unpredictable pricing** – unclear overage fees and add-on costs.
Effortless scalability – auto-discovers and monitors any hybrid or multi-cloud **environment.**	**Scales poorly** – needs extra pollers, databases, and hardware beyond ~20K devices.
Proven security – enterprise-grade protection backed by ISO 27001 and SOC 2 compliance.	**Security scars remain** – SUNBURST breach legacy fuels lingering trust concerns.

Comparisons based on publicly available documentation, customer feedback, and internal testing as of Q4 2025.

Ready to Move Beyond SolarWinds?

With SolarWinds facing security baggage, scaling challenges, and acquisition uncertainty, now is the time to explore a more modern, reliable platform. See why hundreds of enterprise IT teams have switched from SolarWinds to LogicMonitor.

See how LogicMonitor delivers faster insights, lower costs, and future-ready observability.

BOOK A DEMO TODAY